



September 3, 2008

**REQUEST FOR PROPOSALS (RFP)**

The New Jersey Schools Development Authority (NJSDA) is seeking proposals from firms to provide delivery, hardware, software, installation, setup, configuration, training and data replication for a Storage Area Network (SAN) comprised of two data storage racks to be located in NJSDA offices in Trenton, NJ and Newark, NJ.

Delivery, hardware, software, installation, setup, configuration, training and replication of the two SANs will take place initially at the NJSDA Trenton office. Once replication of the data is complete on both units, one unit of the two units must be moved, setup and tested at the NJSDA Newark office.

In addition to the hardware, software and installation services mentioned above, NJSDA is requiring 24x7 technical support services for the hardware/software for a 3 year period. The installation and 24x7 technical support services must be performed by HP certified technicians.

**Office Locations:**

**Trenton Corporate Office**

New Jersey Schools Development Authority  
1 West State Street  
Trenton, NJ 08625  
Phone: 609-943-5955

**Northern Regional Office**

New Jersey Schools Development Authority  
375 McCarter Highway  
Newark, NJ 07114  
Phone: 973-648-8335

**Notice of Intent to Participate.** All firms wishing to submit a proposal must sign in electronically by sending a mandatory e-mail Notice of Intent to Participate to Sean Murphy at [smurphy@njsda.gov](mailto:smurphy@njsda.gov), no later than 5:00 PM on September 10, 2008.

Firms may submit questions to the NJSDA by sending them by e-mail to Sean Murphy at [smurphy@njsda.gov](mailto:smurphy@njsda.gov), no later than 5:00 PM on September 10, 2008. The questions and NJSDA answers will be provided electronically to each firm that submitted a timely e-mail Notice of Intent to Participate.

**Completed proposal addressed to Sean Murphy, Procurement Manager, NJ Schools Development Authority, P.O. Box 991, 1 West State Street (Wachovia Bank Building), Trenton, NJ 08625 must be received no later than 5:00 PM on September 17, 2008. Proposal may also be faxed to 609-656-2970 or emailed to [smurphy@njsda.gov](mailto:smurphy@njsda.gov).**

Firms responding to this RFP shall thoroughly familiarize themselves with the RFP to ensure responsiveness in their submission. To be considered complete, your submission must include:

1. Price Proposal (NJSDA Form 301)
2. NJ Business Registration Certificate

The NJSDA will review all responsive proposals and determine the successful proposal based on the price proposed and your firm's ability to supply and support the SANs.

This RFP consists of the following:

1. Attachment A: Price Proposal (NJSDA Form 301)

### **PRICE PROPOSAL**

A firm must submit its Price Proposal (NJSDA Form 301) based on unit pricing. NJSDA Form 301 is included in Attachment A to this RFP.

### **BUSINESS REGISTRATION**

Pursuant to N.J.S.A. 52:32-44, as amended by P.L. 2004, c. 57, each proposing firm must provide proof of valid business registration with the Division of Revenue of the New Jersey Department of the Treasury (the "Division of Revenue") in its Proposal.

Firms may obtain New Jersey Business Registration assistance by going on-line to [www.state.nj.us/treasury/revenue/gettingregistered.htm](http://www.state.nj.us/treasury/revenue/gettingregistered.htm), or by calling the New Jersey Department of Treasury at (609) 292-1730. Please be advised, however, that business registrations are mailed generally within seven to ten days, so firms should plan accordingly.

### **PRE-AWARD REQUIREMENTS**

After determination of the successful bidder, the NJSDA shall request the following information prior to the award of the contract:

1. **Political Contributions.** P.L. 2005, c. 51 amended and supplemented N.J.S.A. 19:44A-20.1 et seq., and superseded Executive Order 134 (2004), addresses the effect of political contributions on State contracting. Accordingly, a selected firm will be required to respond in a timely fashion to certification and disclosure requirements that will be stated in the Notice of Award issued by the NJSDA.
2. **Anti-Discrimination Requirements.** In addition, the firm shall not discriminate in employment and shall abide by all anti-discrimination laws including those contained within N.J.S.A. 10:5-1 et seq. and all rules and regulations issued there under, including N.J.A.C. 17:27-1 et seq. **Accordingly, in a notice of award, a firm shall be required to submit to the NJSDA, with its executed Agreement, one of the following three documents:**

- (a) appropriate evidence that the firm is operating under an existing Federally approved

- or sanctioned affirmative action program;
- (b) a certificate of employee information report approval issued in accordance with N.J.A.C. 17:27-4; or
  - (c) an initial employee information report (Form AA302) provided by the Affirmative Action Office and completed by the firm in accordance with N.J.A.C. 17:27-4.

### **QUESTIONS**

Please direct all questions concerning this RFP to Sean Murphy, Procurement Manager, at 609-341-5974 or [smurphy@njsda.gov](mailto:smurphy@njsda.gov).

# ATTACHMENT A

## NJSDA FORM 301 - PRICE PROPOSAL

### STORAGE AREA NETWORK

QUANTITY	PART #	DESCRIPTION	UNIT PRICE	SUBTOTAL
2	AFOO2A	HP Universal Rack 10642 G2 Shock Rack		
2	Opt. 001	Factory Express Base Racking		
2	AG680A	HP FCIP/iSCSI Distance Gateway		
2	Opt. OD1	Factory integrated		
1	HA113A1	HP Installation Service		
2	Opt. 57V	HP FCIP/iSCSI Dist Gtwy HW Installation		
2	AG815A	HP DL380 G5 Base Storage Server		
2	Opt. OD1	Factory integrated		
1	HA114A1	HP Installation and Startup Service		
2	Opt. 5AM	HP Startup ProLiant Storage Server SVC		
2	A8003A	HP FC2242SR PCI-c DC HBA		
2	AD556C	HP EVA6100 2C4D Array		
2	Opt. OD1	Factory integrated		
80	AG425B	HP EVA 300GB 15K Fibre Channel HDD		
80	Opt. OD1	Factory integrated		
4	252663-D72	HP 24A High Voltage US/JP Modular PDU		
4	Opt. OD2	Factory horizontal mount of PDU		
2	AFO62A	HP 10K G2 600W Stabilizer Kit		
2	Opt. BO1	Include with complete system		
2	AFO54A	HP 10642 G2 Sidepane Kit		
2	Opt. OD1	Factory integrated		
16	221692-B21	Storage Works LC/LC 2m Cable		
16	Opt. OD1	Factory integrated		
1	HA113A1	HP Installation Service		
2	Opt. 5BY	Rack and Rack Options Installation		
2	T3680G	HP Replication Sol Mgr Media v4.0 SW		
2	T3724F	HP CV EVA 7.0 Rep SolMgr 3.1 Media Kit		

QUANTITY	PART #	DESCRIPTION	UNIT PRICE	SUBTOTAL
2	T5180A	HP CV EVA 6k Series Unlimited Lic		
2	T5360A	HP Cont Access EVA6K Ser Unlimited LTU		
1	HA110A3	HP 3y Support Plus 24 SVC		
2	Opt. 84N	HP DL380 G4 Base/SAN SS Support		
2	Opt. 87V	FCIP/iSCSI Distance Gateway Support		
2	Opt. 8BM	DCM EVA4K Unl, RSM Media Support		
2	Opt. 8CF	EVA OVSOM, CV, VS Vol Mgr Support		
2	Opt. 8CM	OVSOM, BC, CA and SP band 8CM Support		
80	Opt. 8HH	EVA FC 146GB/300GB HDD Support		
2	Opt. 8WG	EVA6000 2C4D Support		
6	AD168A	HP FC2243 4Gb PCI-X 2.0 DC HBA		
4	142257-003	HP 10A IEC320 C14-C13 10ft/3m PDU Cable		
4	A7446B	HP 4GB SW Single Pack SFP Transceiver		
1	HA115A1	HP Implementation Service		
1	Opt. 5G5	CA for EVA Lvl 2 Tier3 Implementation		
2	HA124A1	HP Technical Installation Startup SVC		
2	Opt. 5C2	SAN Level 1 Tier 2 Implementation		
2	Opt. 5AS	HP Startup CommandView EVA (CV EVA) Svc		
4	AG647A	HP MDS9124 16-ports Active Fabric Switch		
1	HA110A3	HP 3y Support Plus 24 SVC		
4	Opt. 87U	Cisco MDS 9124 Fabric Switch Supp		
1	HA113A1	HP Installation Service		
4	Opt. 5D2	MD59216 9140/20 CWDM Mux Installation		
16	AE379A	HP MDS9000 4Gb FC SFP 4pk Shrt Rnge XCVR		

QUANTITY	PART #	DESCRIPTION	UNIT PRICE	SUBTOTAL
14	221692-B23	Storage Works LC/LC 15m Cable		
1		Transportation from Trenton to Newark, setup and testing of one SAN unit in SDA Newark, NJ location. The testing includes verifying the replication is taking place between the Trenton and Newark offices.		
			<b>TOTAL</b>	

I am duly authorized to sign this Price Proposal on behalf of the named firm.

Firm: \_\_\_\_\_

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

Date: \_\_\_\_\_