

New Jersey Schools Development Authority Office of Procurement 32 East Front Street Trenton, NJ 08625 Phone: 609-858-2915

DATE: July 23, 2020

PROJECT #: GP-0271-R01 - Broker Services for the Business and Real Estate Property and Casualty Insurance Program

DESCRIPTION: Addendum #2

This addendum shall be considered part of the Bid Documents issued in connection with the referenced project. Should information conflict with the Bid Documents, this Addendum shall supersede the conflicting information in the Bid Documents.

A. <u>CHANGES TO THE PROCUREMENT PROCESS:</u>

1. Not applicable.

B. <u>CHANGES TO THE PROCUREMENT DOCUMENTS:</u>

- 1. Modifications to the Request for Proposals and Associated Documents
 - a. MODIFY: All references in the RFP to the Coverage Proposal and Price Proposal submission requirements shall be modified to revise the submission dates and times. Submissions will <u>only</u> be accepted from 9 AM 11 AM by overnight or hand delivery on Monday, August 31, 2020 or Wednesday, September 2, 2020 or Friday, September 4, 2020 at the following address:

NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY 32 East Front Street Trenton, New Jersey 08625-0991 Attention: Dave Kutch, Senior Procurement Analyst Subject: Broker Services for the Business and Real Estate Property and Casualty Insurance Program – GP-0271-R01

2. Changes to the RFP Forms

a. Not applicable.

3. Changes to the Agreement

b. Not applicable.

C. **BIDDER'S QUESTIONS, REQUESTS FOR INFORMATION AND RESPONSES:**

- 1. Question: Can you help us to understand what, if any, pollution liability exists for the vacant land in the NJSDA's possession?
 - Answer: A significant portion of the real property owned by the NJSDA or designated for the construction of school facilities projects by the NJSDA is located in urban, formerly commercial or industrial, areas throughout New Jersey, and may include sites where non-indigenous materials (historic fill) may be situated. Pollution associated with NJSDA owned or controlled real property may be expected to be consistent with that which may be encountered in such urban settings. NJSDA pollution liability, if any, would be determined in accordance with applicable federal, state and municipal laws.
- 2. Question: Will the vacant land be used for future development projects?
 - Answer: Yes. All vacant land is presently intended to be used for future school facilities development.
- **3.** Question: Additional underwriting questions may be posed, or applications required, by the insurance carriers upon submission. Can underwriting questions/applications be submitted after today?
 - Answer: Yes. The deadline for NJSDA receipt of insurer questions is August 6, 2020.
- 4. Question: Please provide a breakdown of the number of employees (full time & part time) per office location.
 - Answer: Current full time employees, as of June 30, 2020, is 179 assigned to the Trenton, NJ office. There are no employees assigned to Newark, NJ and there are currently no part-time employees.

D. <u>CHANGES TO PREVIOUS ADDENDA:</u>

1. Not applicable.

E. <u>ATTACHMENTS:</u>

- 1. Attachment 1.1 Market Allocation Selection
 - a. The Safegard Group, Inc. Market Allocation Worksheet
 - b. Willis Towers Watson Northeast, Inc. Market Allocation Worksheet
 - c. Borden Perlman Insurance Agency, Inc. Market Allocation Worksheet

Refer all questions to NJSDA Procurement Staff. Any bidder attempting to contact government officials (elected or appointed), including NJSDA Board members, NJSDA Staff (except for Procurement), Selection Committee members, NJSDA Consultants, and School District officials for information relating to this project or in an effort to influence the selection process may be immediately disqualified.

End of Addendum No. 2

Signature:

Title:



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DESCRIPTION: Addendum #2

Acknowledgement of Receipt of Addendum

Consultant must acknowledge the receipt of the Addendum by signing in the space provided below and returning an electronic copy via email to Dave Kutch (<u>Dkutch@njsda.gov</u>). Signed acknowledgement must be received prior to the Bid Due Date. <u>Acknowledgement of the Addendum must be made on the NJSDA Price Proposal Form</u>. Please include a copy of this signed acknowledgement form in the <u>Proposal Submission</u>.

Signature:	
Print Name:	
Title:	
Date:	

New Jersey Schools Development Authority Business and Real Estate Property and Casualty Insurance Program Contract No. GP-0271-R01

Market Allocation Selection

The Cofeenal Custom Inc.											
The Safegard Group, Inc.			Market Allocation Selection								
COVERAGE	Personal Property - Business	Commercial General Liability - Business	Commercial General Liability - Real Estate	Business Automobile	Workers' Compensation	Umbrella/Excess Liability	Public Officials' Liability	Employment Practices Liability	Cyber	Workplace Violence/ Active Shooter	Employee Dishonesty
e.	Chubb	Chubb	Chubb	Chubb	Chubb	CNA	Chubb	Chubb	Chubb	Indian Harbor (McGowan Programs)	Travelers
	Hartford	Hartford	Nautilus	Hartford	Hartford	Philadelphia Insurance Companies	Ironshore	Ironshore	Ironshore		
ene	CNA	CNA	Western World	CNA	Eastern Alliance	Crum & Forster	Validus	Validus	Validus		
efer			Penn America			Zurich	Euclid	Euclid	Euclid		
Pre			Nationwide Excess &			James River	Berkley	Argo (Trident	Argo (Trident		
tet			Surplus					Public Risk)	Public Risk)		
Market			AXIS			Kinsale		Berkley	Berkley		
Σ			Music			Everest					
			Markel			IAT (Wilshire/Acceptance					
						RSUI					
						Nationwide (Scottsdale)					
						Markel					

Willis Tower	s Watson North	neast, Inc.									
COVERAGE	Personal Property - Business	Commercial General Liability - Business	Commercial General Liability - Real Estate		Workers' Compensation	Umbrella/Excess Liability	Public Officials' Liability	Employment Practices Liability	Cyber	Workplace Violence/ Active Shooter	Employee Dishonesty
e	Travelers	Travelers	Travelers	Travelers	Travelers	Travelers/Navigators	AIG	AIG	Beazley	Beazley USA	The Hartford
enc	Berkley	Berkley	Berkley	Berkley	Berkley	Berkley/Navigators	Argo	Travelers	AIG	Hiscox USA	Axis
afer	McKee Risk	McKee Risk	McKee Risk	McKee Risk	McKee Risk	McKee Risk	Allied World	The Hartford	Axis	Lloyd's - Aspen	Arch
Pre	Management	Management	Management	Management	Management	Management/Navigators					
tet								Axis	Starr		Zurich
ark								Arch	Tokio Marine		Ironshore
Σ								Allied World	Corvus		Great American

Borden-Perlman Insurance Agency, Inc.											
COVERAGE	Personal Property - Business	Commercial General Liability - Business	Commercial General Liability - Real Estate		Workers' Compensation	Umbrella/Excess Liability	Public Officials' Liability	Employment Practices Liability	Cyber	Workplace Violence/ Active Shooter	Employee Dishonesty
e	Zurich	Zurich	Lloyd's of London	NJM	NJM	Lloyd's of London	Zurich	Zurich	Philadelphia	Chubb	Chubb
enc	Liberty Mutual	Liberty Mutual	Seneca	Zurich	Zurich	Seneca	AXA/XL	AXA/XL	AXA/XL	Philadelphia	Philadelphia
ifer	Ironshore	Great American	Crum & Forster			StarStone	Liberty Mutual	Liberty Mutual	Liberty Mutual	AXA/XL	AIG
Pre		Ironshore	James River			Markel	USLI	USLI	USLI	Great American	Liberty Mutual
ćet			Kinsale				Hiscox	Hiscox	Hiscox	AIG	USLI
Marl			Amtrust						Zurich	Zurich	
			Zurich								