



New Jersey Schools Development Authority

2018 SMWBE CONTRACTOR TRAINING PROGRAM

An opportunity for small, minority and women-owned businesses to gain invaluable knowledge on ways to advance their organizations with specifics on conducting business with the SDA and other state agencies.

Sessions May Include:

- ◆ Business Plan 101
- ◆ Marketing Construction Services
- ◆ Basics of Accounting
- ◆ Finding the Work
- ◆ DPMC Classification
- ◆ Basics of Estimating
- ◆ Basics of Budgeting
- ◆ Procurement
- ◆ Construction Contract Law
- ◆ Basics of Scheduling
- ◆ Surety, Insurance & Safety
- ◆ Prevailing Wage
- ◆ Finance Forum

**APPLICATION DEADLINE
EXTENDED TO
MONDAY, MARCH 5, 2018**

For More Information, Please Contact:

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609-858-2905

WWW.NJSDA.GOV



Locations:

- ◆ Trenton and/or Newark Office

Sessions:

- ◆ Once a week for nine weeks

First Class Starts:

- ◆ March 20, 2018 for Trenton Participants
- ◆ March 21, 2018 for Newark Participants

Time:

- ◆ 9:00 AM - 12:30 PM