

May 22, 2012

ADDENDUM No. 1

To

REQUEST FOR PROPOSALS

For

DATA CENTER RELOCATION SERVICES

ISSUED May 15, 2012

By

THE NEW JERSEY SCHOOLS DEVELOPMENT AUTHORITY

PLEASE TAKE NOTICE:

PROPOSAL PACKAGES ARE DUE NO LATER THAN 2:00 PM on May, 25, 2012, at the offices of the New Jersey Schools Development Authority located at 1 West State Street (Wells Fargo Bank Building), 1st Floor, Trenton, New Jersey 08625-0991, and must be delivered in the manner set forth in the RFP.

This **ADDENDUM No. 1** includes questions submitted electronically by 2 PM on May 18, 2012, and answers thereto. Questions and answers may have been paraphrased in whole or in part.

- A. **TIMELY SUBMITTED ELECTRONIC QUESTIONS AND NJSDA ANSWERS**

- B. **Network and Computer Room Diagrams**
See Attachment B to this Addendum No. 1.

- C. **FIRMS INTENDING TO PROPOSE**
See Attachment C to this Addendum No. 1.

A.1 QUESTION: Will the vendor that is awarded the project also be responsible for the Network Documentation, Disconnect, Reconnect, Cable Labeling and management once the devices are relocated? Our Assumption would be that the existing Ethernet and Fiber cables will be reused or new ones will be provided.

In any case the Network connectivity needs to be addressed so each device is reconnected as it should be.

ANSWER: The awardee will NOT be responsible to document the network in West Trenton once systems are relocated.

A.2 QUESTION: Scope of Services, 2a - The equipment list does not include any network equipment. Will NJSDA and NJDOE acquire, install, configure AND test the necessary network infrastructure (hardware and cabling) to support the new equipment and the associated workload?

ANSWER: The network and Network equipment in West Trenton is presently in the process of being setup in anticipation of the systems being delivered to the site in late June.

A.3 QUESTION: Who will perform network testing after the equipment has been relocated and reinstalled?

ANSWER: NJDOE and NJSDA Staff will perform network testing.

A.4 QUESTION: Scope of Services, 3a - "awardee will provide a written description ... and setup" *What is meant by "setup"?*

ANSWER: The vendor must, unpack equipment, install equipment into new server racks, connect servers to switches and power up servers.

A.5 QUESTION: Is this simply install in racks based on customer-provided rack elevation information?

ANSWER: Yes

A.6 QUESTION: Does this extend to IP addresses, firewalls, etc?

ANSWER: The location in West Trenton will include an internet connection, router, firewall and switch that will be setup and managed by NJSDA and NJDOE staff.

The awardee is not expected to setup or perform the configuration of the network equipment.

A.7 QUESTION: Scope of Services, 4a – Project Risks: Is this the only servers and disk that the LFRP system resides on?

ANSWER: Yes. We plan to mitigate possible risks by performing a backup to external media prior to the systems being relocated.

A.8 QUESTION: Should awardee plan on using two(2) separate trucks to transport? Are climate-controlled trucks required?

ANSWER: No.

A.9 QUESTION: What is the value of the equipment being relocated? *Should awardee include valuation coverage?*

ANSWER: The replacement value of the hardware is approximately \$250,000. The system application is valued between \$3.5 to 4.0 million. Full Value Protection coverage should be included.

A.10 QUESTION: Scope of Services, 5.b and 5.c - "ensuring systems security throughout" and "may not be left unaccompanied" *Is NJSDA requiring a security escort?*

ANSWER: No.

A.11 QUESTION: Scope of Services, 5.b and 5.c - "ensuring systems security throughout" and "may not be left unaccompanied" *Is NJSDA satisfied with locking and sealing the truck and having two persons (driver/helper) so that vehicle is never left unattended?*

ANSWER: Yes.

A.12 QUESTION: Scope of Services, 6.a - "awardee will reassemble, power-up and test the system hardware..." *What is meant by "test the system hardware?"*

ANSWER: Non-destructive hardware diagnostics should be run on equipment after power-up is completed. The awardee is expected to test the system hardware in West Trenton to ensure that the systems are in the same operational state as they were prior to being shut down in Boston.

A.13 QUESTION: Awardee is not responsible for system shutdown, so what is intended by making the awardee responsible for the system start-up?

ANSWER: The awardee is required to setup and power up equipment.

A.14 QUESTION: Does this include recabling the equipment after it is reinstalled?

ANSWER: The awardee must install servers and disk sub systems into racks plug

systems into power distribution panels to be provided. NJDOE/NJSDA staff will provide network cabling.

A.15 QUESTION: System Equipment List - HP and EMC Equipment - Does NJSDA/NJDOE agreements with these OEMs require that the OEMs perform the relocation or the recertification for continued maintenance and warranty support?

ANSWER: The systems are no longer under warranty. There is no recertification required for continued maintenance.

A.16 QUESTION: HP StorageWorks ADIC Scalar LTO-2 24 tape library. Is this rack mounted or desktop?

ANSWER: Rack Mounted

Are there tapes to be relocated along with the tape library?

ANSWER: Yes

Does NJSDA have any restrictions/requirements for relocating tape media?

ANSWER: No.

A.17 QUESTION: There are no racks included in the list; will the existing racks be moved?

ANSWER: No racks are being moved

If not, will racks be provided at the NJ location?

ANSWER: Racks are being provided at the West Trenton location

A.18 QUESTION: Will the racks be pre-cabled to the NJ infrastructure, ready for the equipment to be reinstalled?

ANSWER: Yes

A.19 QUESTION: General Relocation questions: Does the current hosting site and the new data center have standard loading docks?

ANSWER: There is a loading dock at the Hosting Facility in Boston that can accommodate a standard 52' truck/trailer.

There is not a loading dock at the location in West Trenton. However, there is a parking lot adjacent to the entry.

A.20 QUESTION: Can the loading docks, or area, handle a standard 52' foot truck/trailer?

ANSWER: Please refer to above.

A.21 QUESTION: Are there any issues or concerns moving the equipment from/to the loading docks (i.e. stairs, elevators, floor protection requirements, etc)?

ANSWER: There are no concerns that we are aware of at this time.

Please, there shall be absolutely no contact between our staff and you.

Issued by:



Sean Murphy
Procurement Director

Issued: May 22, 2012

<Addendum #1>

NJSDA
1 West State Street
Trenton, NJ 08625
Phone: 609-292-8775
Fax: 609-656-4642

Date: May 22, 2012

PROJECT DESCRIPTION: DATA CENTER RELOCATION SERVICES

Addendum No. 1

Acknowledgement of Receipt of Addendum

Contractor must acknowledge the receipt of the Addendum by signing in the space provided below and returning via fax (609-656-4642) or E-mail (djohnson@njsda.gov). **Signed acknowledgement must be received prior to the Bid Due Date. Acknowledgement of the Addendum must also be made in the Proposal Submission.**

Signature

Print Name

Company Name

Date

ATTACHMENT B:

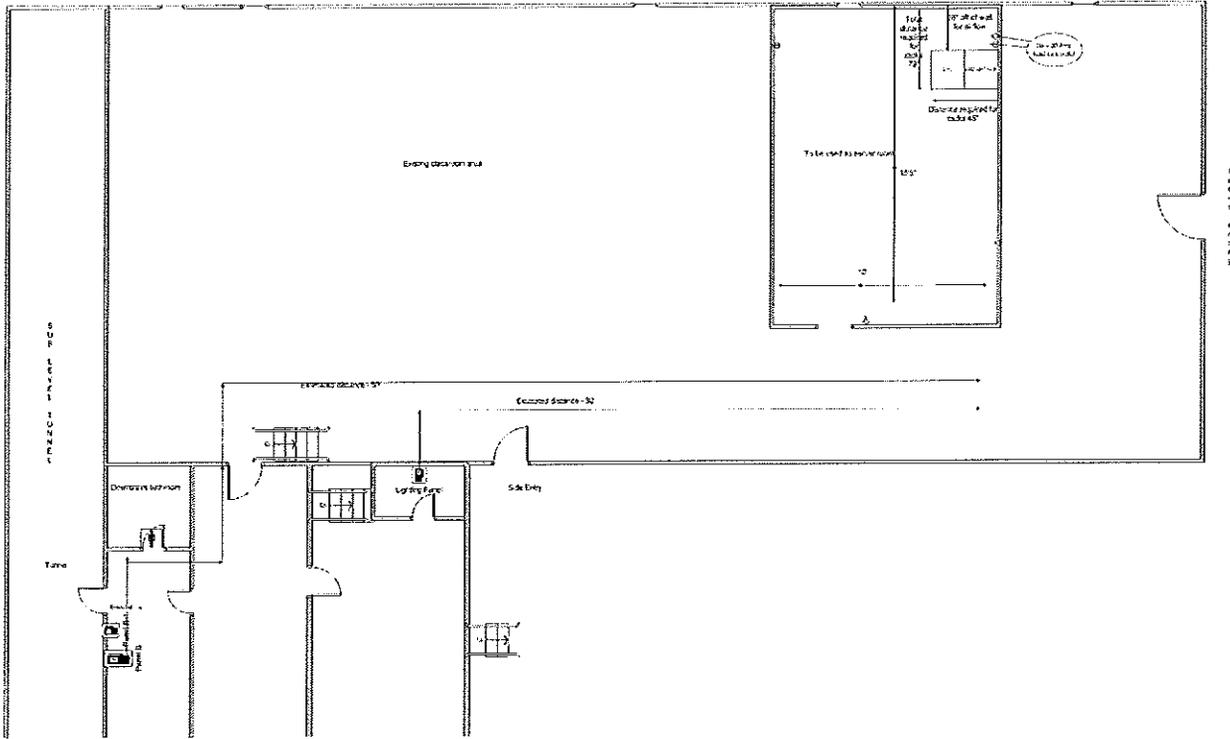


Figure 1: West Trenton Computer Room

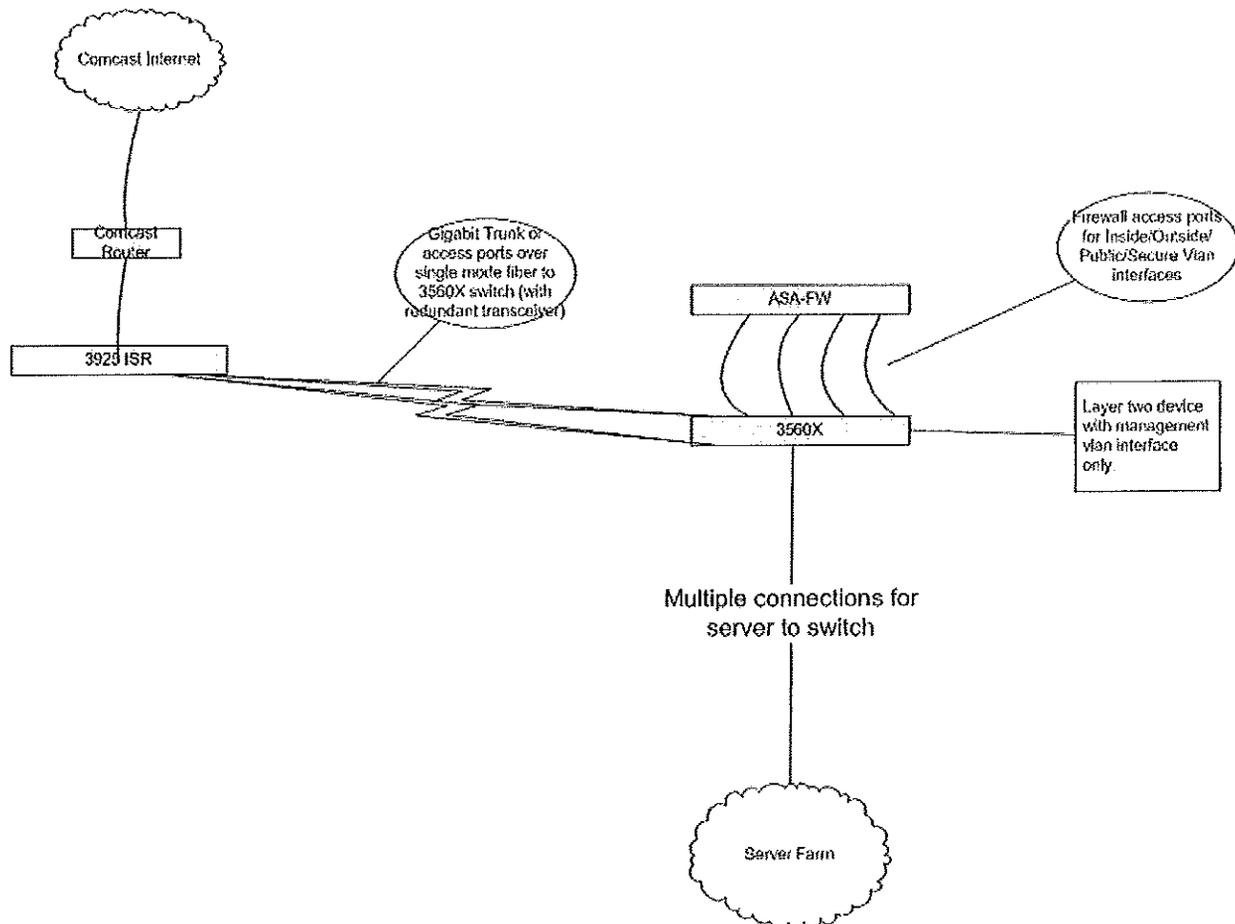


Figure 2: Network Configuration - Logical Diagram

ATTACHMENT C:

List of Firms INTENDING TO PROPOSE

<p>William C. Pershin – Area Sales Manager SMS Rockville 2101 Gaither Road, Suite 175 Rockville, MD 20850 301-258-3641p 301-919-3867m 301-921-4679f wpershin@sysmaint.com www.sysmaint.com/federal</p>	
<p>George Sanders -Account Manager McCollister's Transportation Systems, Inc. Office: 609-526-9324 Fax: 609-386-4829 gsanders@mccollisters.com</p>	<p>Jeffrey A. Whitt Owner/CEO Hi-Tech Transportation, Inc 2217 Distribution Center Dr Suite E Charlotte, NC 28269 Office # (704) 597-1663 Cell # (704) 965-7890 Fax # (704) 597-1692 www.hi-techtransportation.com www.data-center-relocation.com</p>
<p>James M. Livecchi Sr Account Representative- State of NJ Verizon 201 Centennial Ave Piscataway, NJ 08854 609-915-4017 James.m.livecchi@verizon.com</p>	<p>Brendan Kaplan Manager of Business Development Synergy Global Technologies, Inc. 3 Executive Drive, Suite #360 Somerset, New Jersey 08873 Office: 732-469-5211 x112 Cell: 617-935-6284 Fax: 732-469-5200 Email: brendan@synergygti.com</p>